

Microsoft Small Business Partner of the Month

The following partners have been named as Small Business Partner of the Month by Microsoft. In order to qualify for this award, partners must tell Microsoft about a successful small-business solution they implemented for a customer to solve their business problem.

Brys Consulting Corp.



Brys Consulting Corp. is recognized for helping its customer in the financial services industry increase productivity by migrating this customer's legacy Novell platform to the Windows Small Business Server 2003. Brys' customer experienced immediate improvement in system performance and availability. Additionally, the network fax services in Small Business Server 2003 provided an immediate paperless solution, which has enabled the customer to store client communications in digital format.

Brys Consulting Corp. (BCC) is a full-service Information Technology provider and Microsoft Registered Partner based in Holbrook, N.Y. Since 1997, Martin Brys and his company has successfully helped small businesses on Long Island, in the New York metropolitan area, and in New Jersey and Connecticut to fully utilize the power of information technology while improving efficiency, eliminating frustration and cutting costs. BCC and its Microsoft Certified personnel provide expertise in planning, implementation and maintenance of computer systems and networks based on Microsoft technologies. BCC advises on new technology trends, helps customers to design a new infrastructure and provides necessary training. BCC is not an ordinary computer consulting firm, BCC listens and understands and has a proven track record with a long list of many satisfied customers.

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The criteria to win included the following:

Effective development and implementation of a solution using Microsoft technology to solve a business problem. The solution included the implementation of at least one of the following Microsoft products:

Microsoft Windows Small Business Server 2003

Microsoft Office 2003 Professional

Microsoft Office 2003 Small Business Edition

Microsoft Windows XP Professional with SP2

Solutions were judged by a Microsoft panel based on the following, equally weighted criteria: product collaboration, customer organization structure, product features implemented, how product features are being used, business benefits and technical benefits. Microsoft contacts each customer to validate that information provided by the partner is accurately represented.